

CITY OF LODI

COUNCIL COMMUNICATION

AGENDA TITLE:

Receive Downtown Lodi Business Partnership 2002/2003 Annual Report, Adopt

Resolution of Intent to Levy Annual Assessment and Set the Public Hearing

MEETING DATE:

November 20, 2002

PREPARED BY:

Economic Development Coordinator

RECOMMENDED ACTION:

Council action will be threefold: (1) To receive the downtown Lodi Business Partnership 2002/2003 Annual Report as submitted by the

DLBP Board of Directors and in accordance with Section 11.0 of

City Ordinance No. 1654, (2) To adopt a Resolution of Intention to levy an annual assessment for that fiscal year, (3) To set Public Hearing Date for December 18, 2002 confirming the Report and Intent to Levy Annual Assessment.

BACKGROUND INFORMATION:

As part of the annual budget process and pursuant to Section 11.0 of City Ordinance No. 1654, the DLBP membership Board is required to present an Annual Report for City Council's review and

approval. This must be done prior to the beginning of a Billing Period. The purpose of this process is to comply with the Ordinance provision and those of the Streets and Highway Code regarding public notice and hearing, prior to establishing the benefit fees for the following Billing Period. Representatives of the DLBP will be present at the public hearing on December 18th, and will make a presentation regarding the attached report. The levy of the annual assessment will also be discussed at the December 18th meeting.

Funding: None Required

Respectively Submitted.

Tony C. Goehring

Economic Development Coordinator

Attachments

APPROVED:

H. Dixon Flynn -- Lity Manager

DOWNTOWN LODI BUSINESS PARTNERSHIP



2002/2003 REPORT



PHONE: (209) 369.8052 FAX: (209) 369.8053 EMAIL: dlbp@mindspring.com

September 6, 2002

Mr. Dixon Flynn, City Manager City of Lodi Lodi, CA95241

Dear Dixon:

Subject: ANNUAL REPORT 2002/2003

Section 11.0 of the City Ordinance Number 1654, establishing the Downtown Lodi Business Improvement Area, requires that we submit to you in September of each year, our annual report and budget.

In addition, the State of California Streets and Highways code, which is the enabling legislation, also specifies that certain additional information be provided. You will find all of the required information contained in our report.

We have provided you with seven copies—five for the City Council, one for the City Manager, and one for the City Clerk.

Sincerely,

Lowis F. Van Buskirk

Lewis F. Van Buskirk

Executive Director



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2002/2003 ANNUAL REPORT TO THE CITY OF LODI

Items listed below refer to Section 36533(b) of the California Streets and Highway Code

- 1. No changes in boundaries of benefit zones within the area are proposed.
- 2. No physical improvements are planned. A Schedule of Activities for 2002/2003 is enclosed. (Exhibit A)
- 3. Budget for the "Budget year July 1 2002 through June 2003 is enclosed. (Exhibit B)
- 4. A Benefit Fee Schedule and a Map of the Business Improvement Area are enclosed as Exhibits C & D respectively. There are no changes in the Benefit Fee Schedule.
- 5. The Budget details all sources of income and projected expenses.



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Background & History---Downtown Lodi Business Partnership—2002/2003 Report

The Downtown Business Improvement District---is the central core of the City of Lodi. Like any city, the Downtown area is the City's <u>heart</u>, soul and face. Before revitalization took place, there had been over 20 years of neglect and miss-management of the downtown area. This was normal for almost all cities across the United States.

Today is a different story in the City of Lodi. The City and it's business partners, which include the land owners, business investors, merchants, and the Downtown Lodi Business Partnership—have turned things around. Even with the great progress.....we will always be a work in progress. Business areas that are not in a perpetual mode of change will die....we intend to grow better, younger, and stronger while maintaining the historical character of the Downtown.

The City basically owns the infrastructure of a large "Community Shopping Center," —spread out over many blocks, instead of being concentrated in a grouping of buildings similar to the format of privately owned shopping centers. Along with the businesses and merchants---being represented by the Downtown Lodi Business Partnership (DLBP)---we work with the City staff to manage the parking, maintain the streets, sidewalks, parking lots, trees, etc., We establish and administer procedures for use of streets for various activities and events. The DLBP is your front line management for our Community Shopping Center.

The **DLBP** has been in existence for three and a half years. During this last year we have accomplished the following....

- Continued the expansion of all events and projects including Farmers Market, Kiddie Parade, Parade of Lights, See's Candy Project, Christmas promotions including a cooperative effort on a Santa project with the Fire Department, and a new Halloween kids parade.
- Collaborated with the Lodi Chamber of Commerce to produce a very successful "School Street Wine Stroll."
- Our Parking Committee and staff continue to work with City staff on parking management.



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- Set up Economic Development Committee to coordinate and interface with the City's overall economic development program. Our Web site...wwdowntownlodi.com... now has a property owners listing to aid potential businesses to make contact for leasing of available spaces in the Downtown.
- The Web page for the DLBP also provides the individual Downtown Merchants the opportunity to have their own web page and contains a complete listing of all merchants in the Downtown Area. This service is monitored by the DLBP staff in cooperation with one of our key downtown merchants....Shared Network Services. This service has been donated by this company.
- Developed an area use policy for organizations that want to use the Community Shopping Center streets for events.
- Facilitated member concerns and advocated to the City on our merchants behalf.
- Started a new major event—DOWNTOWN LODI LIVE—Family Faith Festival—which took place in July and drew 8 to 12 thousand people to the Downtown. This was a first....for a business organization to do a major partnership with the faith based portion of our community. The event was open to ALL faiths.
- Collaborated with the Lodi Visitors & Convention Bureau to make our members aware of this agencies fine work, and their role in supporting Downtown.

The above list reflects most of the current programs, but is **not** all inclusive. We have created a strong downtown with teamwork. Our very active board of directors is the main leadership element of the partnership and continues to work effectively to represent and unify the merchants.



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Our basic marketing plan is to use the many events listed above as the primary tool of showing off our beautiful Downtown area. We will continue to develop additional events with our ultimate goal of making Downtown Lodi the valleys Entertainment Mecca.

Other programs in the development stages include an eight issue, custom designed tab/news paper. This will be distributed and printed by the Lodi News Sentential.

This format will be of particular benefit to our smaller merchants and general benefit for all of Downtown.

Continued City funding will be crucial to the success of this organization—and will be for sometime to come. The Downtown that we have built together will continue to change and grow. We are now in the second phase of development and can look forward to continuing successes

Our success----the City of Lodi and the Downtown Business Partnership, working together----is just beginning. We thank the City Council for its foresight and wisdom in increasing our funding, and the willingness to build into the future.

We are also grateful to a supportive city staff, particularly the Public Works Department, Street Department, Traffic, Community Relations, Police, and Economic Development. The people representing these various areas are top notch.

WE AGAIN THANK YOU— FOR YOUR CONTINUED SUPPORT IN THIS PARTNERSHIP



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MISSION STATEMENT

DOWNTOWN LODI BUSINESS PARTNERSHIP

The Downtown Lodi Business Partnership is a non-profit corporation, comprised of businesses that make up the Downtown business community. The main goal is to encourage growth and prosperity in the Downtown Community Shopping Center of Lodi and to maintain its economic health on an ongoing basis. This will be accomplished by;

- Encouraging development of new businesses while retaining and revitalizing existing businesses
- Promoting retail activity by creating and maintaining a quality environment through coordinated advertising and Downtown events
- Serving as an advocate for Downtown businesses in dealing with local government, maintenance projects, the media and the general public



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MISSION STATEMENT ACCOMPLISHMENTS

How have we done?

Encouraging development of new businesses while retaining and revitalizing existing businesses:

- Through our Economic Development Committee, and an excellent working relationship of the DLBP's Executive Director with the City's Economic Development Director (EDD), we continue to add new businesses to the Downtown core. So far this year there have been 9 new businesses opened since the first of the year with several in the planning stages. We have helped facilitate their transition into the area. We have worked with the EDD by referring new prospective business owners and recommending the continuance and expansion of the façade assistance program and other financial incentives.
- Our cooperative advertising program and retail promotions---i.e. Easter Bunny, Halloween, See's Candy, etc.---have provided the small retailer with marketing programs that could not be accomplished on their own. In addition, as mentioned else where in this report, we are developing a special Tab/insert paper that is exclusive for the Downtown. Larger retailers have also benefited from these programs.

Promoting retail activity by creating and maintaining a quality environment through coordinated advertising and Downtown events:

- We have improved the downtown environment by working cooperatively with the City by obtaining funding and executing the School Street tree lighting, expanding the Downtown Banner program, street cleaning, and police patrol programs.
- Our events account for about 75% of our marketing effort and have grown over the last three years. In the year 2002, we have attracted over 50,000 people to the downtown area with our Downtown Lodi Live—"Family Faith Festival" and our Farmers Market and Festival drawing record numbers for the season. In 2000 we attracted over 80,000 people to our "Community Shopping Center" with events such as the Parade of Lights, Kiddie Parade, Farmers Market, and other promotional events. With these events yet to happen this year, we are well on our way to attracting over 100,000 to our Downtown.



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- o The Farmers Market & Festival is attracting record numbers of people every Thursday night. Our average attendance has gone from 1,500 in 1999 to over 2,700 in 2002. We have had three nights this season where we attracted over 5,000 people. The addition of the Beer and Wine Garden, featuring our weekly entertainment, has become a community attraction.
- o The Downtown Lodi Live---Family Faith Festival was a first for a business area and the faith based community to do a collaborative effort to promote a business district as a place for the family to gather in a safe and wholesome environment. It was estimated that between 8-12 thousand people attended the event.

Serving as an advocate for Downtown businesses in dealing with local government, maintenance projects, the media, and the general public.

- Parking continues to be a main issues for many merchants. The parking committee, with its representatives from business, city staff, and the DLBP's Executive Director, have guided the solutions for a very complex, emotional situation, to the best resolution possible.
- We have advocated for other changes, besides parking, on issues such as transient people problems, the moving of the Salvation Army, skate boarding, and other daily situations that confront any shopping area in general, and the Downtown specifically.
- Our office currently fields over 435 call per month, 80% of which come from the public, regarding events, parking permits---which we help administer---business complaints, business successes, requests for assistance on parking.
- We continue to work with the city to improve the directional signage for people coming from out of town.

While we are very proud of these accomplishments, we will continue to improve on each situation as opportunities present themselves. This next year promises to be very exciting---adding new events and programs, while improving and expending all existing programs.

This is a great example of a governmental, privet business connection----that accomplishes so much, at an affordable price. We trust that this <u>partnership will continue</u> to grow and prosper!



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Exhibit A

Schedule of Activities for 2002 & 2003

- ❖ January---Cooperative advertising---See's Candy
- ❖ February---See's Candy---Downtown Lodi Live Event
- ❖ March---Street Painting & Art Festival---Cooperative advertising—See's Candy---Downtown Lodi Auto Show & Festival
- ❖ April---See's Candy, Downtown Lodi Live—"Field & Fair Days"---Easter promotion w/Easter Bunny
- ❖ May---See's Candy, Cooperative advertising---Downtown Lodi Live Mini event on Saturday afternoon & Evening---Black tie Event---FARNERS MARKET BEGINS.
- ❖ June---Farmers Market—Downtown Lodi Live--- "School Street Wine Stroll"
- ❖ July----Farmers Market—Downtown Lodi Live— 2nd annual "Family Faith Festival"
- August ----Farmers Market----Downtown Lodi Live---Street Dancing & Festival
- September --- Farmers Market---Main Downtown Lodi Live---Kiddie Parade
- October---Halloween Festival---See's Candy Begins-Downtown Lodi Live--"October Fest"
- November---Street Decorating & lighting---See's Candy
- ♦ December---Parade of Lights---Santa Walking the Street---See's Candy-- 2nd Annual Downtown Lodi Live—"A Dickens Christmas In Lodi"



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WHAT'S IN STORE FOR THE FUTURE

- Introduce more Downtown Lodi Live events—Make Downtown Lodi the Entertainment Mecca for the valley
- Continue to build a collaborative relationship with the City Council—Keep our Partnership focused and fresh
- More collaborative events with organizations such as the Lodi Visitors and Convention Bureau, Lodi Chamber of Commerce, The Boys & Girls Club, Lodi House, and similar organizations
- Expand the boundaries of the Business Improvement District by 2003/2004
- Outreach to the general community, and expand major corporate sponsorship interest in events and other participation in the "Community Shopping Center"
- Review and update the Assessment Fee Schedule by for the assessment year of 2004 to better reflect the membership benefits, and equitable fee structure
- Expand our volunteer base for the Downtown Events by reaching into the community
- Develop additional strategies with the City Staff for better programs in the following
 areas----directional signage for the Downtown, creative parking solutions and
 management including seven day a week parking enforcement, Economic Development,
 management and commercial use of the new parking structure, and billing/collections
- Develop and submit a 5 year plan for the Downtown by September 2003

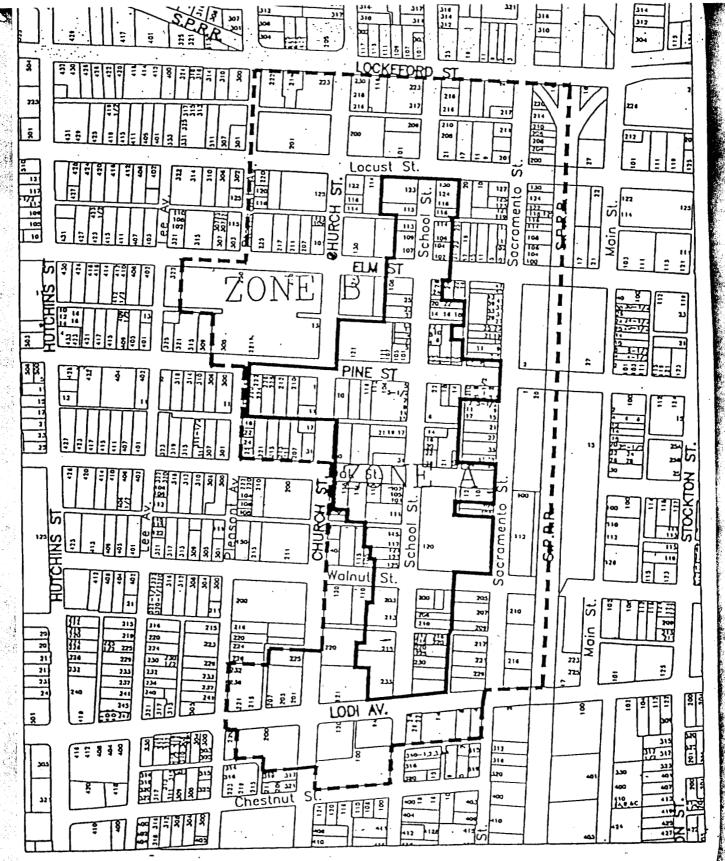
EXHIBIT C Downtown Lodi Business Partnership Benefit Fee Schedule

	ZONE A	ZONE B	
Retailers and Restaurants	\$200. (1-3 emp.) \$300. (4-6 emp.) \$400. (7 + emp.)	\$100. \$150. \$200.	
Service Businesses	\$150 .	\$ 75.	
Professional Business	\$100.	\$ 50.	,
Financial Institutions	\$ 500.	\$ 500.	

Note: Retail and restaurant businesses will be charged on size which will determined by the number of employees, either full-time or the equivalent made up of multiples of part-time employees.

Business type definitions:

- Retail and Restaurant: Businesses that buy and resell goods, examples are clothing stores, shoe stores, office supplies as well as businesses that sell prepared foods and drinks.
- <u>Service Businesses</u>: Businesses that sell services. Examples are beauty and barber shops, repair shops, lodging, most automotive-oriented businesses, entertainment businesses such as theaters, etc.
- Professional Businesses: Includes Architects, Engineers, Attorneys, Dentists, Doctors, Accountants, Optometrists, Realtors, Insurance Offices, Mortgage Brokers and most other businesses that require advanced and/or specialized licenses and/or advanced academic degrees.
- <u>Financial Institutions:</u> Includes banking and savings and loan institutions as well as credit unions, etc.



DOWNTOWN LODI BUSINESS PARTNERSHIP

BUSINESS IMPROVEMENT AREA MAP

EXHIBIT

Imagine



...the aroma of freshly roasted chestnuts dancing through the crisp winter air, mingling with the laughter of children as they run to greet Ol' Saint Nick...

...carolers' voices enchanting every ear they pass by as they stroll the bustling holiday sidewalks...



...thousands of shoppers mulling around the Downtown, looking for that one perfect gift...



... a season of sharing and charm, reminiscent of a timeless tale told by Charles Dickens...



Downtown Lodi Dickens Faire

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he holiday shopping season has great potential to bring many giftbuying customers to your store. Shoppers have so many reasons to make their holiday purchases downtown, and your store is one of those reasons. With the addition of the Lodi Station Parking Garage, consumers can find ample parking, and make their shopping excursions longer.

Knowing what possibilities lay ahead, the DLBP is determined to increase downtown shopping traffic by introducing a fantastic holiday event; The Downtown Lodi Dickens Faire.

Downtown Lodi is an inviting and charming place to spend time, so why not add to that charm during the holidays by bringing the warmth, style and ambience of a Charles Dickens' inspired Victorian Christmas? From Thursday, December 12th to Saturday, December 14th, our downtown will be populated by performers wearing authentic Victorian-era attire. The streets will also be decorated in a festive manner and illuminated to match the spirit of the season. There will be carriage rides, chestnut vendors and a variety of entertainment venues. There will also be customers and plenty of opportunity for you to draw them into your store.

Downtown merchants need to join in the celebration, extending their store hours, and dressing in the Victorian style to serve their customers. Costumes will be provided on a first-come, first-serve basis.

Along with the performers, there will also be items such as wreath carts, cider carts, chestnut carts, mistletoe carts, carolers, musicians, queen's court parade, skating rink and many other events!

Each night will be highlighted by a main event. The Fair will be concluded on the fourth night with the stunning spectacle of the lighting of the 30-foot Christmas tree.

Please read on for a schedule of daily and nightly events, including a children's theatre event.

We are in the planning stages of this new annual event and would appreciate your input.

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Schedule of Events

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Thursday, December 12th All Day Activities (3pm to 9pm)

Ice rink and skate rental Horse and carriage rides

Street Vendors

Wreath Cart
Cider, Tea, Hot Cocoa Cart
Chestnut Cart
Mistletoe Cart
Turkey leg Cart
Gift Wrapping Station

Street Entertainment

Christmas Carolers
Blue Moon Singers
Father Christmas and Holly Berry
Juggler
Dickens Characters
Stanislaus Players
Street Artists
Other venues possible



hursday, December 12th Main Events

----- Q

Proposed Evening Activities
(5pm to 9pm)

Pub Night (pre-sold ticket event)

An English-style progressive dinner served by all participating restaurants. The meal will be topped off at the Hotel Lodi. The evening's festivities will include selections from local wineries and theatre entertainment. The entertainment will range everywhere from comedies, satires, and music to a performance by Dickens Actor Geoffrey Harris of the London Dickens Theatre.



Schedule of Events (cont'd.)

ю ----- Q

Friday, December 13th

All Day Activities (3pm to 9pm)

Ice rink and skate rental Horse and carriage rides

Street Vendors

Wreath Cart
Cider, Tea, Hot Cocoa Cart
Chestnut Cart
Mistletoe Cart
Turkey leg Cart
Gift Wrapping Station

Street Entertainment

Christmas Carolers
Blue Moon Singers
Father Christmas and Holly Berry
Juggler
Dickens Characters
Living Nativity Scene
Hand bell Choir
Street Artists
Stanislaus Players
Other venues possible

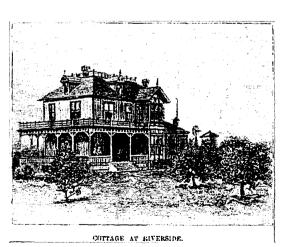


riday, December 13th Main Events

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Proposed Evening Activities
(5pm to 9pm)
Pub Night (pre-sold ticket event)
An hors d'oeurves and wine stroll will
commence the evening's festivities, and
will include a traditional English pub
and theatre entertainment. The
entertainment will include a Barbershop
Quartet.





Schedule of Events (cont'd.)

&) ----- (A)

Saturday, December 14th All Day Activities (12pm to 9m)

Ice rink and skate rental Horse and carriage rides

Street Vendors

Wreath Cart
Cider, Tea, Hot Cocoa Cart
Chestnut Cart
Mistletoe Cart
Turkey leg Cart
Gift Wrapping Station

Street Entertainment

Christmas Carolers
Blue Moon Singers
Father Christmas and Holly Berry
Juggler
Santa Claus Sittings
Dickens Characters
Delta Dickens Carolers
Stanislaus Players
Other venues possible



aturday, December 14th **Main Events** Proposed Morning Event (10am to 12pm) Children's Theatre The downtown Theatre will host and provide free entertainment for children from ages 5-12. This will give parents some free shopping time. Local churches will pair with the DLBP to provide childcare for this event. 80 ----- @ Proposed Midday Event (1pm to 3pm) English High Tea The Logi Hotel Ballroom or The Merlot will host a proper High Tea with all the amenities and entertainment. The forecasted attendance for this event is 300. Proposed Evening Activities (5pm to 9pm) Pub Night (pre-sold ticket event) An hors d'oeurves and wine stroll will commence the evening's festivities, and will include Geoffrey Harris. Proposed Evening Event (8m to 9pm) Passing of the Lantern The Passing of the Lantern brings the community together in a candle lighting unity ceremony. There will be a live Nativity scene. The event will conclude with the lighting of the 30-foot Christmas tree.

Gift Wrapping & See's Booth

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When the gifts are chosen and the shopping is done, where does the visitor to the Downtown Lodi Dickens Faire turn for their gift wrapping needs? For that added touch of elegance and flair, they stop by the Dickens Faire Gift Wrapping Station.

The feeling of the Faire will remain with the patrons of the Gift Wrapping Station. Each time they look upon that unique gift, nestled under the tree among the others, they will be reminded of the warmth of Downtown Lodi and this special time of year.

While the gifts are uniquely wrapped and adorned by the artists attending the station, patrons can do some extra shopping at the See's Candy Booth that resides with the Gift Wrapping Station. Nothing completes a holiday celebration like See's candy, and there will be plenty of varieties on hand.



$Merchant\ Signup\ Form$

			03	
		ne following form t and make it ever		
□Yes, my business wil				
Name of Business: Owner/Operator:				
Event Contact:				
	8 0	(A)		
Store Hours ☐ Yes, I am willing to e ☐ No, I am not willing			for this even	t.
Will you and your em Yes, I will. No, I will not. For purposes of estimatem employees you have (in Number female: Number male:	Yes, my employe No, my employed ating the total nu including yourse	<u>es will</u> . es will not. mber needed, ple		_
□Yes, I would like to s	erve food and/or	r beverages in my	store during	g the event.
	Participation Le	evels		
န		· 03		
Please sign me up at I cannot contribut			nt level:	
□ \$50.00	\$100.00	□ \$200.00		
Financial participation wind and individual events.		□ \$500.00 ce rink, entertainers, Lodi Business Partners		
<u> </u>				
Signature:			Date:	
Print name:				

Return signup form to the DLBP office with payment no later than October 31st, 2002.

Downtown Dickens Faire Event Schedule

Time	Thursday, December 12th	Friday, December 13th	Saturday, December 14th
10:00am			Children's Theatre
10:30am	THE PROPERTY OF THE PARTY OF TH	3000 1000 1000 1000 1000 1000 1000 1000	
11:00am	·		
11:30am	12 3 14 18 18 (\$78) 2 1 1 2 3 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		
12 noon	Ice Skating (w/ DJ or music)	Ice Skating (w/ DJ or music)	Ice Skating (w/ DJ or music), Stanislaus Players, Carriage Rides, Vendors, Juggler
12:30pm	A Property of the Park of the Control of the Contro		
1:00pm			
1:30pm	在大学的工作		
2:00pm			High Tea, Blue Moon Singers
2:30pm	The state of the s		
3:00pm	Carriage Rides, Vendors, Blue Moon Singers Juggler, Father Christmas & Holly Berry	Carriage Rides, Vendors, Blue Moon Singers Juggler, Father Christmas & Holly Berry	
3:30pm	(3pm.cont'd) Stanislaus Players	(3pm cont'd) Stanislaus Players	
4:00pm			· ·
4:30pm	The state of the s		
5:00pm	Progressive Dinner		
5:30pm		The second second	Delta Dickens Carolers
6:00pm	Brass Band	Hand bell Choir	Father Christmas & Holly Berry
6:30pm, *	Living Nativity Scene	Living Nativity Scene	Living Nativity Scene
7:00pm	Pub Night (Geoffrey Harris/Dinner)	Pub Night II (Barbershop Quartet)	Pub Night III (Geoffrey Harris)
7:30pm			
8:00pm			Tree Lighting Ceremony
8:30pm	III		<u> </u>
9:00pm			

How to play?

This game piece lists all of the questions and the participating merchants where the answer can be found. Your goal is to answer all of the questions and enter your completed game piece to have the opportunity to win one of 30 THANKSGIVING TURKEYS or THE GRAND PRIZE: a 3 Day/2 night trip at Caesar's Las Vegas!

Once you write the "correct" answer (as posted in that store) on your game piece, have an emplayee of that store initial your answer, then you're off to your next store.

When you have completed at least 15 answers, please drop off the completed card at one of the following locations: Lodi Sporting Goods, Valley Paint or the Downtown Lodi Business Partnership office. All entries must be submitted by 5:00 PM, November 22, 2002. Winners will be contacted on Monday, November 25, 2002.



THERE TO BEGIN THE SCAVENCER HUNT!

See's Candy. If you have any ques-

EXTRA: Please fill out our survey (on the back of this game piece) and your name may be drawn to receive a basket of

tions, please call 209-369-8052 or check our website at www.downtownlodi.com.

QUESTIONS:

ΣL	JESTIONS:	9.	What don't you take any of?
١.	Name two things that are inside an official Wilson NFL football? (Lodi Sporting Goods)	10	(Lasting Impressions) What was our building origi-
2.	Dobler's Ski Cottage is how many miles from Bear Valley Ski Resort? (Dobler's Ski Cottage)	10.	nally intended for, when it was built? (Vihe & Branches)
3.	Why did we name our store Nana's Attic? (Nana's Attic)	11.	We have a reproduction of a famous landmark in our office, what is it's name and where in the world is it originally located? (L&L Travel)
4.	How did Zoop-A-Loop get it's name? (Zoop-A-Loop)	12.	What artist and what year did the Federal Duck Stamp print originate? (Tealbrook Gallery)
5.	Roll me and I lose my skin. What am I? (Lodi Cooks)	13.	Who makes their clothing with the Australian crystals? (Christensen's Fashions)
		14.	Where would you find a Contera Water Purifier in the House of Iron? (House of Iron)
6.	There is a map of what country hanging in the back of the store? (Tom's Used Books)	15.	How many times a year is there a 50% OFF sale? (The Clothes Closet)
	in the arriver	16.	What year was Daniger Furniture established? (Daniger Furniture)
7. 8.	In New York, one pound of coffee was worth as much as 4 acres of land. What year was it? (Tillie's Coffee Tea etc.) What year did we open our shop? And what	17.	What month and year did Sheri's Sonshine Nutrition Center open in downtown Lodi? (Sheri's Sonshine Nutrition Center)
	items do we specialize in? (Jan's Sweet Treasures)	18.	Who offers unlimited talk time minutes within your home area 24 hours, 7 days a week? (Talktime Wireless)

19.	What is a cutaway? (Tuxedo's of Lodi)	29. What did Henry Gussman invent in 1909? (Security Lock & Key Service)
		30. What is the carat weight of the Culligan I, pear-shaped diamond, also known as the Star of Africa? (John Borelli Jewelers)
20.	What's a Muffuletta? (Go Go's Panini Grill & Ice Cream)	LIST OF PARTICIPATING MERCHANTS: Lodi Sporting Goods, Dobler's Ski Cottage, Nana's Attic, Zoop-A-Loop, Lodi Cooks, Tom's Used Books, Tillie's Coffee Tea etc., Jan' Sweet Treasures, Lasting Impressions, Vine & Branches, L&L Travel, Tealbrook Gallery, Christensen's Fashions, House of Iron, The Clothes Closet, Daniger's Furniture, Sheri's Son-
21.	Who invented Latex paint? What year? (Valley Paint)	shine Nutrition Center, Tuxedo's of Lodi, Go Go's Panini Grill & Ice Cream, Valley Paint, Gienger Floor Covering, Sec- ondhand Rose, Surewest Wireless, 2lliuminate, Danz Jeweler Café Yogurt and Sweets Co., Burton's Shoes, Security Lock & Key Service, and John Borelli Jewelers.
22.	What cartoon strip do we have a carpet rack named after? (Gienger Floor Covering)	Downtown Lodi Business Partnership Survey Help us Improve Downtown Lodi by answering the following questions. What do you shop for in Downtown Lodi?
23.	How many dealers do we have in our down- stairs? (Secondhand Rose)	What don't you shop for in Downtown Lodi? Why?
24.	A bee often produces me. My flavor is quite simple, but smells very unique. I also fit the season. (2Illuminate)	What stores would you like to see in Downtown Lod?
25.	Besides blue, what color is sapphire? (Danz Jewelers)	What improvement would like to see in Downtown Lodi?
26.	How many flavors of salt water taffy are available? (Cafe Yogurt and Sweets Co.)	NAME:
27.	What is a Ritz Stick? (Burton's Shoes)	City, State, Zip:
28.	What year did Cottage Bakery Open?	Please drop this off at either Lodi
Em	ployees and family members of employees or store owners are not eligible.	Salat and ha



Scavenger
Hunt

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Actahor 31-Movember 22, 2002



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Partnership Assessments			1	1,650		1,670		1,670	1,6	70	1,670	1,670		7,000	7,000		.000	7,000	1,000	1,000		5.000 2
City of Lodi Matching Funds				100.000												-						5,000
Grand Total includes City of I	Lodi	ــــــــــــــــــــــــــــــــــــــ		112.275	لسيسي	20,645		20,545	51,9	20	20,670	39,170		17,050	17,050	- '7	.050	17,050	11,050	11,625	<u>≫</u>	6,100 1
EXPENSES		_													20.0			2010		3 050		
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Events Expenses:				20.907		21,172	-	30,163	20,0	· ·	27,065	13,720		13,003	11,000		.040	12,000	11,843	14,570		3,300
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otal Event Coordination =	71.000.00																					
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Proposed Budget July 2002 through June 2003

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New Event "March 2003"			,			,	-		, —		,	,	9,000				9,000	
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New Event "April 2003"												,		9,000			9.000	
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New Event *May 2003*															9,000		9,000	تبعد
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otal Fund Raising Special Events			10.82		18,975	16,875	1,67		1,670	37,500 1,670	7,000	10,050 7,000	7,050	7.000	1,000	1,000	2° 5 400	
Grand Total Includes City of Lodi Matching Funds	 	 	112.275		20,645	20,545	51,92		20.670	39,170	17,050	17,050	7.050	17.050	11,050	11,625	35€ '00	
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otal Other Marketing Programs			1.625		175	2,815	36	×5	665	665	365	165	3,165	365	165	165	73.500	5,25
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RESOLUTION NO. 2002-240

A RESOLUTION OF INTENTION TO LEVY ANNUAL ASSESSMENT FOR DOWNTOWN LODI BUSINESS IMPROVEMENT AREA NO. 1, ESTABLISHING PUBLIC HEARING DATE, AND RECEIVING ANNUAL REPORT

WHEREAS, Downtown Lodi Business Improvement Area No. 1 was established December 17, 1997 by Council adoption of Ordinance No. 1654; and

WHEREAS, the Annual Report as required by Streets & Highways Code, §36533 has been submitted to the Council by the Board of Directors of said improvement area.

NOW, THEREFORE, the City Council of the City of Lodi does hereby resolve, determine, and find as follows:

- 1. Receive the Annual Report as submitted, said Report being on file with the City Clerk.
- Establishes December 18, 2002 in the City Council Chambers, at Carnegie Forum, 305
 West Pine Street, Lodi, California at 7:00 p.m., or soon thereafter as possible, as the
 date, place, and time to hold the public hearing required by Streets and Highway Code
 §36534.
- 3. It is the intention of the City Council to levy and collect assessments within the parking and business improvement area for calendar year 2003 (the Area's fiscal year).
- 4. The boundaries of the entire area to be included in the Area, and the boundaries of each separate benefit zone within the area, are set forth in the Map, Exhibit A, incorporated herein by reference. A true and correct copy of the map is on file with the City Clerk of the City of Lodi.
- The types of improvements and activities proposed to be funded by the levy of assessments on business in the Area are in Exhibit B hereto and incorporated by reference.
- 6. At the time of the public hearing, written and oral protests may be made. The form and manner of protests shall comply with Streets & Highways Code §§36524 and 36525.

Dated: November 20, 2002

I hereby certify that the foregoing is a true and correct copy of Resolution No. 2002-240, which was duly and regularly passed and adopted by the City Council of the City of Lodi in a regular meeting held November 20, 2002 by the following vote:

AYES:

COUNCIL MEMBERS - Hitchcock, Howard, Land, Nakanishi, and Mayor Pennino

NOES:

COUNCIL MEMBERS - None

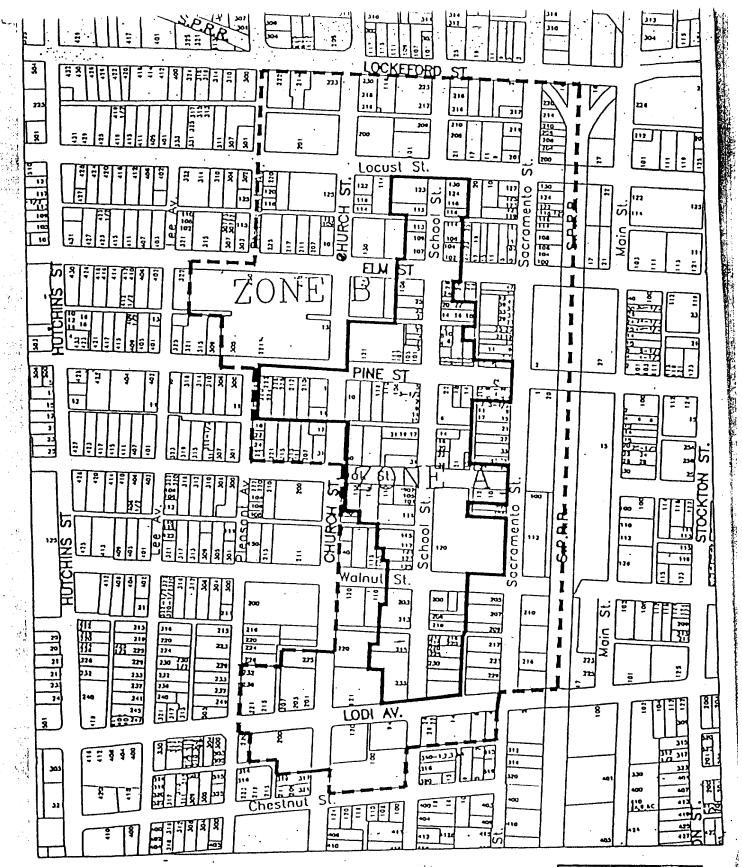
ABSENT:

COUNCIL MEMBERS - None

ABSTAIN:

COUNCIL MEMBERS - None

SUSAN J. BLACKSTON City Clerk



DOWNTOWN LODI BUSINESS PARTNERSHIP

BUSINESS IMPROVEMENT AREA MAP

(Street Manhallanian Carantania)

EXHIBIT A



Downtown Lodi Business Partnership Benefit Fee Schedule

	ZONE A	ZONE B							
Retailers and Restaurants	\$200. (1-3 emp.) \$300. (4-6 emp.) \$400. (7 + emp.)	\$100. \$150. \$200.							
Service Businesses	\$150 .	\$ 75.							
Professional Business	\$100 .	\$ 50.	•						
Financial Institutions	\$ 500.	\$500.							

Note: Retail and restaurant businesses will be charged on size which will determined by the number of employees, either full-time or the equivalent made up of multiples of part-time employees.

Business type definitions:

- Retail and Restaurant: Businesses that buy and resell goods, examples are clothing stores, shoe stores, office supplies as well as businesses that sell prepared foods and drinks.
- <u>Service Businesses</u>: Businesses that sell services. Examples are beauty and barber shops, repair shops, lodging, most automotive-oriented businesses, entertainment businesses such as theaters, etc.
- <u>Professional Businesses:</u> Includes Architects, Engineers, Attorneys, Dentists, Doctors, Accountants, Optometrists, Realtors, Insurance Offices, Mortgage Brokers and most other businesses that require advanced and/or specialized licenses and/or advanced academic degrees.
- <u>Financial Institutions:</u> Includes banking and savings and loan institutions as well as credit unions, etc.





PHONE: (209) 369.8052 FAX: (209) 369.8053 EMAIL: dlbp@mindspring.com

Schedule of Activities for 2002 & 2003

- January---Cooperative advertising---See's Candy
- ❖ February---See's Candy---Downtown Lodi Live Event
- March---Street Painting & Art Festival---Cooperative advertising—See's Candy---Downtown Lodi Auto Show & Festival
- ❖ April---See's Candy, Downtown Lodi Live—"Field & Fair Days"---Easter promotion w/ Easter Bunny
- May---See's Candy, Cooperative advertising---Downtown Lodi Live Mini event on Saturday afternoon & Evening---Black tie Event---FARNERS MARKET BEGINS.
- ❖ June---Farmers Market—Downtown Lodi Live—"School Street Wine Stroll"
- ❖ July---Farmers Market—Downtown Lodi Live— 2nd annual "Family Faith Festival"
- August ----Farmers Market----Downtown Lodi Live---Street Dancing & Festival
- September --- Farmers Market---Main Downtown Lodi Live---Kiddie Parade
- October---Halloween Festival---See's Candy Begins—Downtown Lodi Live— "October Fest"
- ❖ November---Street Decorating & lighting---See's Candy
- ❖ December---Parade of Lights---Santa Walking the Street---See's Candy-- 2^{ml} Annual Downtown Lodi Live—"A Dickens Christmas In Lodi"



Please immediately confirm receipt of this fax by calling 333-6702

CITY OF LODI P. O. BOX 3006 LODI, CALIFORNIA 95241-1910

ADVERTISING INSTRUCTIONS

SUBJECT:

RESOLUTION OF INTENTION TO LEVY THE ANNUAL ASSESSMENT FOR DOWNTOWN LODI BUSINESS IMPROVEMENT AREA NO. 1, ESTABLISHING PUBLIC HEARING DATE, AND RECEIVING ANNUAL REPORT

LEGAL AD

PUBLISH DATE: SATURDAY, NOVEMBER 23, 2002

TEAR SHEETS WANTED: Three (3) please

SEND AFFIDAVIT AND BILL TO:

SUSAN BLACKSTON, CITY CLERK

City of Lodi P.O. Box 3006 Lodi, CA 95241-1910

DATED:

Thursday, November 21, 2002

ORDERED BY:

PATRICIA OCHOA ADMINISTRATIVE CLERK

JACQUELINE L. TAYLOR DEPUTY CITY CLERK JENNIFER M. PERRIN DEPUTY CITY CLERK

Verify Appearance of this Legal in the Newspaper – Copy to File

Faxed to the Sentinel at 369-1084 at 2:/3 pu(time) on 1/2/0 2 (date) (pages)

Kelsey 1/22/02 Phoned to confirm receipt of all pages at 2:/3 pu(time) Jac Tricia Jen (initials)

A RESOLUTION OF INTENTION TO LEVY A RESOLUTION OF INTENTION TO LEVY ANNUAL ASSESSMENT FOR DOWN-TOWN LODI BUSINESS IMPROVEMENT AREA NO. 1, ESTABLISHING PUBLIC HEARING DATE, AND RECEIVING ANNUAL REPORT

WHEREAS, Downtown Lodi Business improvement Area No. 1 was established December 17. 1997 by Council adoption of Ordinance No. 1654, and

WHEREAS, the Annual Report as required by Streets & Highways Code, \$361533 has, been submitted to the Council by the Board of Directors of said Improvement area as follows:

NOW, THEREFORE, the City Council or the City of Lodi does hereby resolve, determine, and find as follows:

- 1 . Receive the Annual Report as submitted, said Report being-on file with the City Clerk.
- 2.Establishes December 18, 2002 In the City Council Chambers, at Camegle Forum. 305 West Pine Street, Lodi, California at 7:00 p.m., or soon thereafter as possible, as the date, place, and time to hold the public hearing fequired by Street and Highway Code §36534.
- 3.It is the intention of the City Council to levy and collect assessments within the parking and business improvement area for calendar year 2003 (the Area's fiscal year).
- 4. The boundaries of the entire area to be included in the Area, and the boundaries of each separate benefit zone within the area, are set forth in the Map, Exhibit A, incorporated herein by reference. A true and correct copy of the map is on file with the City Clerk of the City of Lodi.
- 5. The types of improvements and activities proposed to be funded by the levy of assessments on business in the Area are in Exhibit B hereto and incorporated by refer-
- 6. At the time of the public hearing, written and oral protests may be made. The form and manner of protests shall compty with Streets & Highways Code \$\$36524 and

Dated: November 20,2002

EXHIBITS A & B AND FURTHER INFORMATION REGARDING THIS MATTER MAY BE OBTAINED IN THE OFFICE OF THE CITY MANAGERIZCONOMIC DEVELOPMENT, 221 W. PINE ST. LODI.

Anyone wishing to be heard on the Issue may appear before the City Council at the time of the public hearing. Written statements may be filled with the City Clerk, 221 W. Pine St., 2nd floor, Loti, at any time prior to the hearing scheduled herein, and oral statements may be made at said hearing.

All proceedings before the City Council are conducted in English. The City or Lodi does not furnish interpreters, and, if one is need-ed, it shall be the responsibility of the person needing one.

If you challenge the proposed ection in court, you may be limited to raising only those issues you or someone else raised at the public hearing described in this notice, or in written correspondence delivered to the City Clerk/City Council at, or prior to, the public hearing. Nov. 23, 2002

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